

Express Delivery Industry

Partner in Global Trade



Contents

- **Express Delivery: Some Brief Facts**
- Our Supply Chain
- Helping e-traders go international

Express delivery services: Essential for international trade



Express delivery services: **Over 30 million shipments daily**



Express delivery services: **220 countries and territories**





Express delivery services: **1,700 airplanes**



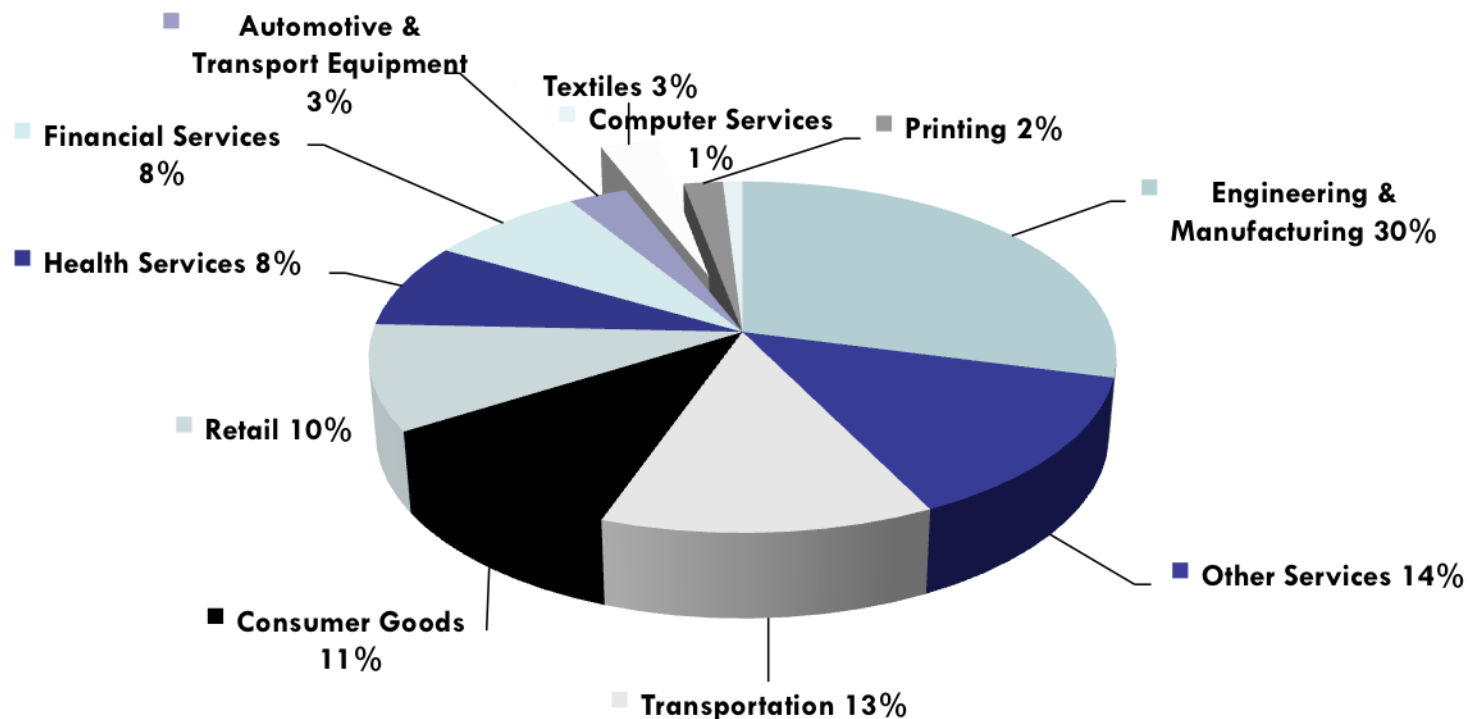


Express delivery services: **170,000** ground vehicles



High Value-added, Time-guaranteed

Industry Sectors, in % of Revenue, 2013

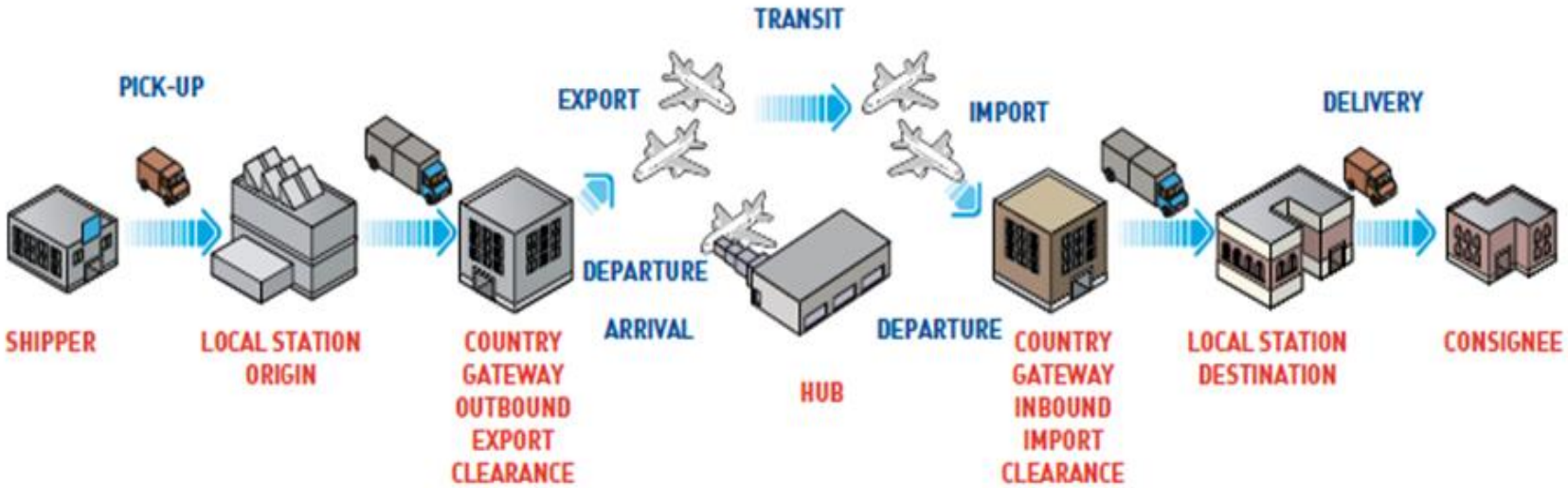


Source: Frontier Economics, Express Delivery and Trade Facilitation: Impacts on the Global Economy, January 2015

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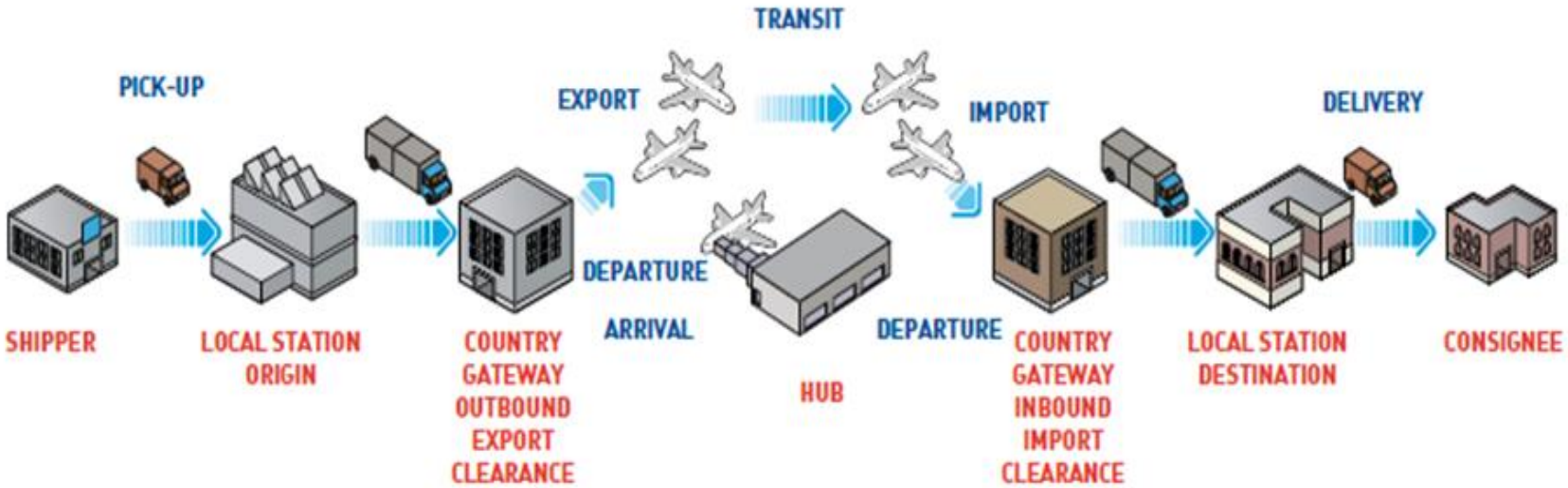
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Express delivery chain



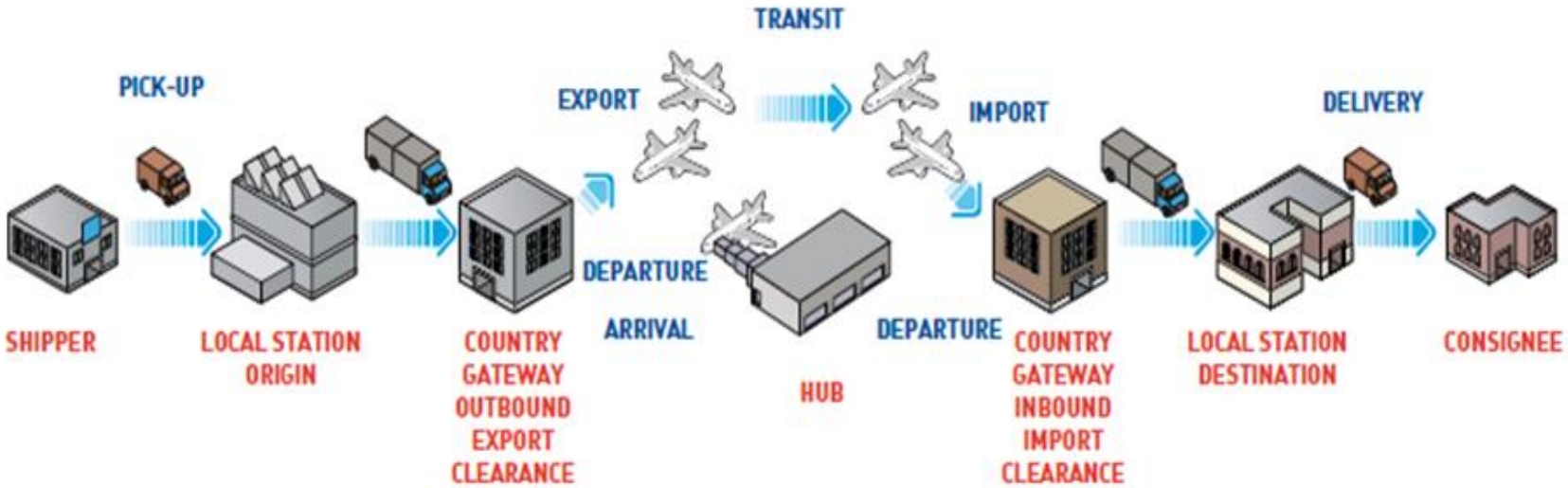
TIME-DEFINITE DELIVERY (overnight to 72 h)

Express delivery chain



SECURE – Shipments remain under carrier's control

Express delivery chain



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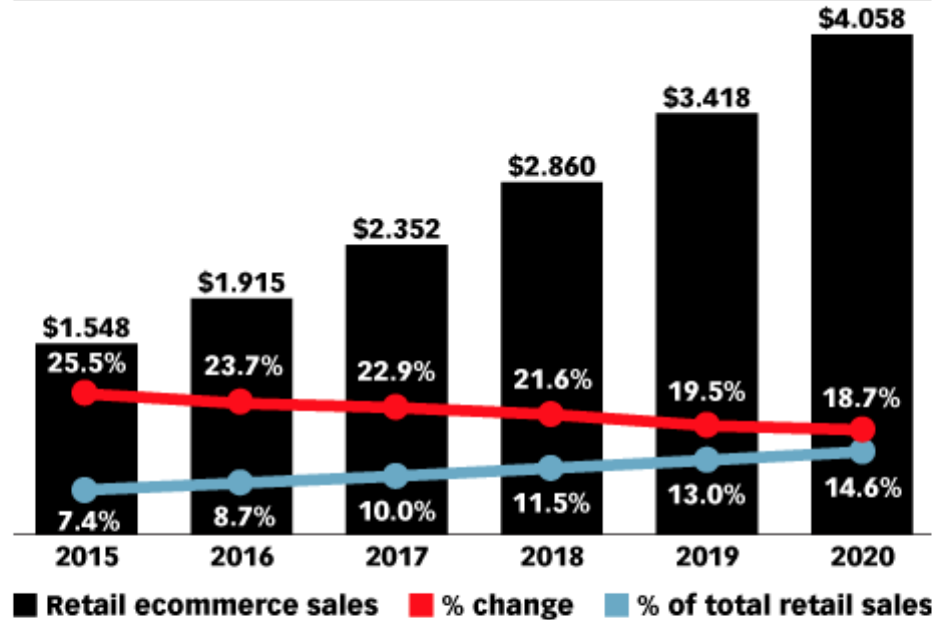
Growth of e-commerce

Emergence of micro-multinationals (MSMEs) thank to e-commerce.

Proportion of MSMEs that export is growing.

Caveat :
e-commerce remains difficult to measure

Retail Ecommerce Sales Worldwide, 2015-2020
trillions, % change and % of total retail sales



Note: includes products or services ordered using the internet via any device, regardless of the method of payment or fulfillment; excludes travel and event tickets
 Source: eMarketer, Aug 2016

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www.eMarketer.com

Source: e-marketer

MSMEs: want to go global but...

- Many trade rules designed for large shipments / companies
- MSMEs: Border practicalities are a hurdle
 - Can they manage int'l trade rules?
- MSMEs tend to ship low value shipments
 - With low frequency

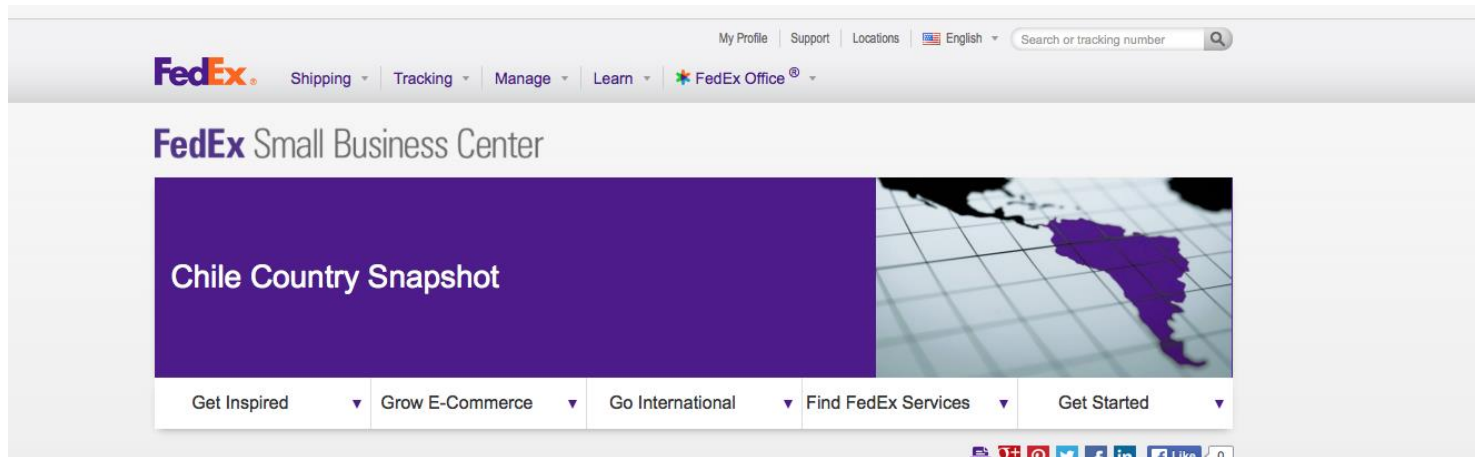


Helping MSMEs go global

- Helping to export = helping to comply
- Detailed **information on import / export requirements**
 - Assistance with requirements
 - Advice to contact Customs in certain cases
 - Customs brokerage (optional)
- Web-based **tutorials**
- Import/export/shipping **software**



Assisting MSMEs: Information



Animal and Plant Health Requirements

Importation of animal and plant products are subject to special requirements and may require that the exporter provide a Phytosanitary certificate as a condition of entry. Some of these products are subject to additional requirements such as pre-shipment certification of processing facilities, special labeling, and sampling and testing upon arrival. Chile is involved in international discussions about adopting international health/sanitary standards.

Assisting MSMEs: Information



Import/Export

Japan to Romania

Country Regulations Topics:

Prohibited or Restricted Commodities

In addition to the prohibited commodities [listed here](#), it is prohibited to ship the following commodities to Romania.

Electronic Cigarette

Electronic Cigarettes can only be shipped with an International Special Commodities (ISC) contract. An CE Conformity Certificate is required from the manufacturer.

Personal Effects

Personal Effects cannot be shipped between these countries

Plastic Kitchenware

The European Union (EU) has implemented specific conditions and detailed procedures for the import of plastic kitchenware (HS-Code 3924 1000 11) made of polypropylene. The European Commission has issued notifications and alerts by the European 'Rapid Alert System'- kitchen tableware was recognized which exceed the thresholds of aromatic amines and formaldehyde. Based on the regulation, controls must be performed at the point of introduction into the EU by the competent authorities. They include documentary checks on a sample basis. The goods must be accompanied by a declaration confirming that it meets the requirements concerning the release of primary aromatic amines and formaldehyde. The declaration must be examined at the first point of introduction into the EU.

The consignments shall be notified at the first point of introduction at least two working days in advance.

Our main points of entry (Cologne, Germany and East Midlands, United Kingdom) are not competent to perform the checks and forwarding under bond is prohibited on commodities not subject to this regulation.

Seeds

A Phytosanitary inspection may be required at import. The shipper must provide an original Phytosanitary Certificate which is attached to the shipment. The Phytosanitary Certificate must be issued by the competent authority in the country of origin. Bucharest Otopeni Airport.

Assisting MSMEs: Information

DHL

Express eCommerce Logistics Press Careers About Us

> DHL Australia | > Country Profile | **Express Import Guidelines**

DHL Express Import Guidelines: Australia

Shipping guidelines, standard prohibitions and restrictions to consider when sending express shipments to Australia.

Prohibited Commodities for Australia

- Animals, fish, birds (live)
- Banderols/tax stickers
- Bullion (of any precious metal)
- 'Cash-like' negotiable instruments in bearer form (except event tickets)
- Complete firearms, ammunition, explosives and weapons
- Human remains or ashes
- Illegal goods
- Imitation (replica) firearms, weapons, explosive devices or ammunition

Standard DHL Prohibited Commodities

Counterfeit Goods

Shipping Commodities – What You Need to Know

Certain commodities are considered as "Non-Document" and need to be accompanied by an invoice and, in some cases, additional customs documentation. Other commodities are considered simply as a "Document" and only require a DHL Waybill to be completed. The following list explains what you need to do in order to ship various commodities.

Document Commodities (Require original invoice and a DHL Waybill)	Commodities where you should contact your local Customer Service advisor to clarify shipping requirements
Airline tickets, blank stock (NI)	Animal products
Airline tickets, issued/validated	Animal skins
Annual reports	Coal & firewood
Artwork inc.drawings/proofs/layouts	Coffee
Blank forms	Coffee samples
Blueprints	Cosmetics
Booklets, brochures (non-adv.)	Cotton
Business cards	Cotton seed
Calendars	Drugs: non-prescription
Cash letters (NI)	Drugs: prescription
Catalogues	Foodstuffs
Charts/graphs	Grain samples
Cheques, cancelled (NI)	Leather goods
Cheques, cashier (NI)	Marble products
Computer printouts	Medical samples
Credit card blanks (NI)	Medical/dental supplies & equipment
Credit cards (NI)	Perishables
Diaries	Personal effects
Diplomatic mail	Plant products
Documents, general business	Plants
Drawings, technical/architect/engineering	Seeds
Films: 8mm, 16mm & 35mm	Soil samples
Films: promotional, training	
Invoices, blank	

Express delivery carriers...

- Carry shipments in good faith
- Thrive on legitimate trade
- Want to be regarded by Customs as compliant and trustworthy
- Partner and cooperate with Customs / other border authorities

Express Delivery Companies can:

- **Provide advance electronic shipment information**
 - to enable Customs / other Agencies to perform risk assessment
- **Track and Trace packages identified by authorities as suspicious**
 - remove them from traffic flows for further examination
- **Provide Customs with adequate and controlled facilities**
 - to conduct examinations efficiently
- **Provide authorities with available relevant information**
 - on shippers and consignees of shipments identified as containing offending goods
 - subject to legal limits
- **Close accounts of customers identified by authorities as repeat offenders.**

But there are limits...

Express delivery companies ...

- Are not originators of information about shipments.
- Can obtain limited information from customers.
 - Ultimately it's the shipper's responsibility to provide accurate and complete information.
- Have no expertise to identify specific goods.
- Are **not law enforcement** agencies.
- Are bound by national data protection and commercial confidentiality rules.

- **Customs and other border Agencies determine compliance**
 - right to inspect
 - necessary expertise

The Challenge

- **Public/Private Cooperation must be:**
 - Legal
 - Sustainable
 - Economically viable
 - Operationally non-intrusive
 - Consistent in a global context
 - Inclusive of stakeholders

Thank you

Global Express Association

info@global-express.org

www.global-express.org