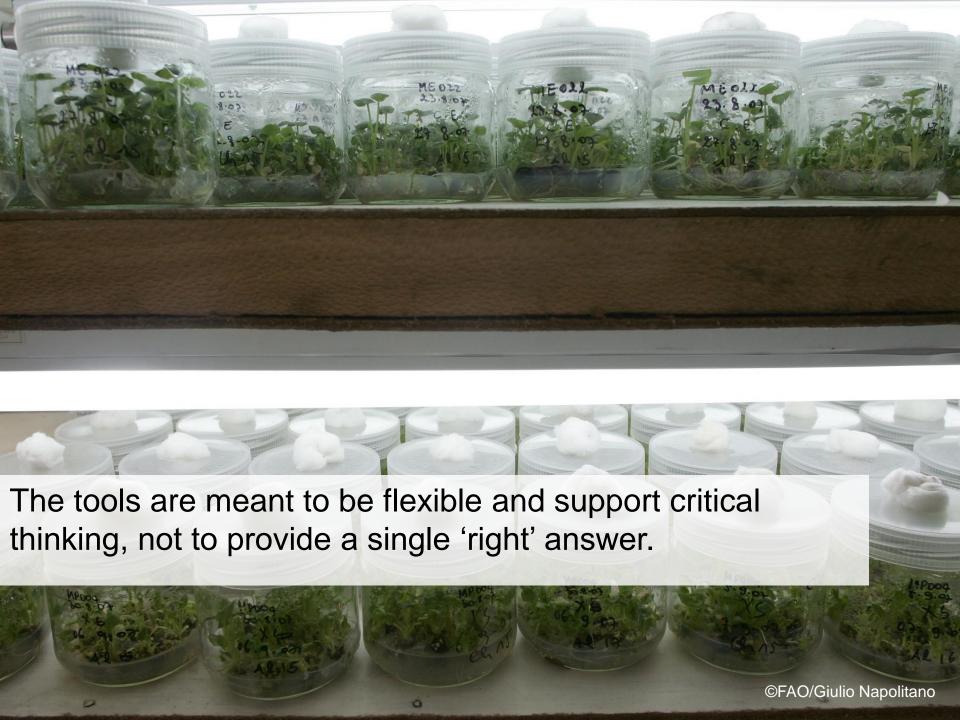




The tools can be used to give an overview of all of the steps required to achieve trade. You can take the import requirements of a target market country, for example, and show them in the tools to better explain them to growers wanting to export.

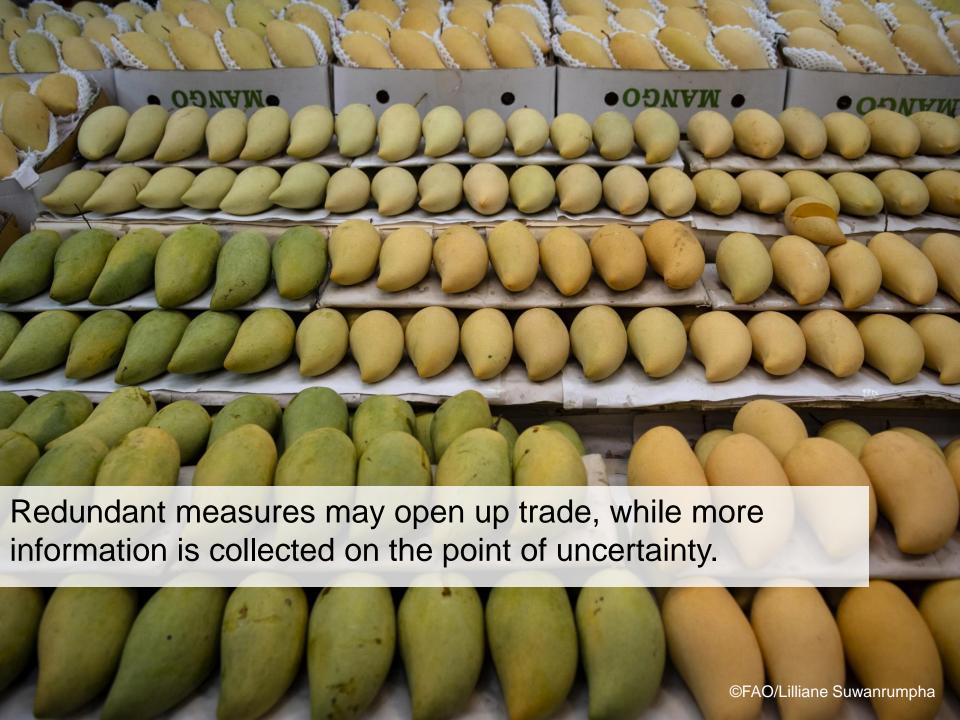


The Production Chain can also be used to focus in on one part of the process, in order to show more details. For example, if the registration of production areas and related traceability codes is already established, this can be shown as a single measure, or it can be copied over to another Excel sheet to provide room to explore each requirement and monitoring of compliance.





If a trade partner does not agree about a rating in the Decision Support for Systems Approach tool, that gives you the opportunity to focus on which topic requires more discussion. This also highlights what is accepted, to avoid wasting time and resources where agreement is firm.





Using these and other tools provides a transparent record to explain and justify decisions. This builds a library for future negotiations and a record for the next person working on a plant health issue, when staff change or take on new roles.

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